

CLARIFICATION No 2

Reference: EEA/SES/12/003

Title: IT consultancy services on Geospatial Information System (GIS) – 4 lots: Advanced

server based GIS and geospatial data handling; Cartographic production and traceability for EEA products; Advanced image processing; Technical support for

INSPIRE implementation

Question 1

Page 11 states "Minimum 3 CVs for all tasks required. Provide clear references and examples to similar type of work". We understand the CVs should provide these references and examples regarding both 1) the activities described in section 7 (per lot) and 2) the areas described in the cross table of page 11. Please confirm our understanding is correct.

Answer 1

Please refer to Clarification No 1, answer 1.

Question 2

Page 11 states "Minimum 3 CVs for all tasks required ". Should the minimum 3 CVs be senior profiles?

Answer 2

Please refer to Clarification No 1, answer 2.

Question 3

Page 11 states "Minimum 3 CVs for all tasks required. Provide clear references and examples to similar type of work". In order to consider an individual CV as valid, should the CV comply with the full list of activities (of its lot) in section 7?

Answer 3

Please refer to Clarification No 1, answer 1, where it is stated that the requirement for the submission of minimum 3 CVs of persons responsible for providing the services apply per lot and not per task. The technical and professional capacity of the tenderer will be assessed in relation to the combined experiences of the consultants proposed as a whole.

Question 4

Should a CV also complies with the full list of areas (for the lot) in the cross table of page 11?

No. As stated in answer 3 above, the technical and professional capacity of the tenderer will be assessed in relation to the combined experiences of the consultants proposed, as a whole.

Question 5

If the answer to previous questions is NO, we understand that the submitted CVs should cover the activities in section 7 as a whole. For example, for lot 4, a tenderer submitting 2 CVs covering activities 1, 2 and 4 and 1 CV covering activities 2, 3 and 4 would pass the selection criteria. Please confirm our understanding is correct.

Answer 5

Yes, your understanding is correct.

Question 6

Could you please provide the minimum number of months per area that the tenderer should provide to pass this selection criterion?

Answer 6

Please note that there is no numerical minimum or maximum requirement, however the more extensive the relevant experience is the higher will be the chance to pass this selection criterion. The number of months worked in the specific areas is only one parameter to assess if the requirements are met and the actual volume of the projects specified in the CVs, their complexity and relevance are also important.

Question 7

We understand that the summarized number of months corresponds to the whole manpower of the company/companies submitting the tender, and not just to the CVs submitted in the previous selection criterion. Please confirm our understanding is correct.

Answer 7

The aim of this selection criterion is to assess whether tenderers have the minimum capacity levels required for the provision of the services in the various areas specified in the tender specifications. The overview to be provided shall therefore cover at least the staff responsible for providing the service whose CVs have been submitted in accordance with point (i) of section 11.2.3, first bullet.

Question 8

Would it be possible to provide the number of projects and the required project amounts to pass this selection criterion?

Please note that there is no numerical minimum or maximum requirement, however the more extensive the relevant experience is the higher will be the chance to pass this selection criterion.

Question 9

We understand that, in order to be considered a valid project, the project does not need to explictly cover the full list of activities addressed (per lot) in section 7. Please confirm our understanding is correct.

Answer 9

The purpose of this selection criterion is to assess whether tenderers have the minimum capacity levels required for the provision of the services in terms of resources available, nature and scope of the services provided. To that end, tenderers are required to provide a list of relevant projects they have undertaken. In this respect, a project is deemed representative by reference to the recipient of the services, the approach to the tasks, the type of deliverables, the budget of the project, the resources allocated, etc... As such the reference project does not need to cover the full list of activities specified in section 7 of the tender specifications.

Question 10

We understand that, in order to pass the selection criterion, the submitted projects as a whole need to fully cover ALL the activities addressed (per lot) in section 7. Please confirm our understanding is correct.

Answer 10

As stated in answer 9 above, the purpose of this selection criterion is to test the technical and professional capacity of the tenderer to provide the required services. In this respect, the submitted list of past contract does not need per se to cover the full list of activities specified in section 7 of the tender specifications, although the more extensive the list of projects is the higher will be the chance to meet this requirement.

Question 11

In the "ANNEX 6 to the Tender Specification", Article II.2 – Liability, it is stated in Clause II.2.2. that the contractor is liable for loss: "up to three times the total amount of the Contract." Is the amount referred to

- a) the estimated value of the Framework Contract or
- b) the value of the subsequent Specific Contracts?

The value specify in Article II.2.2 of the draft framework contract annexed to the tender specifications refers to the value of the specific contract being considered.

Question 12

In the 'ANNEX I of the tender specifications,, section 11.3.1, award criterion No 1, Methodological approach, a description of maximum 4 pages is asked for. Is it 4 pages:

- a) in total for each lot;
- b) for each task listed in section 7 which in the case of lot 1 amounts to 11 times 4 = 44 pages in total for lot 1.

Answer 12

Please refer to Clarification No 1, answer 5.

Question 13

Section 11.2.3 of the Tender Specifications, Technical and Professional Capacity, point 'Quality control and customer service'. Description of Quality Assurance accreditations and customer service.

In the event of a joint offer submitted by a consortium, we understand a unified description must be presented for the consortium as a whole, and consequently each member must not provide separate descriptions (as it is stated, on the contrary, for the Environmental Policy). Please confirm our understanding is correct.

Answer 13

Please refer to section 4.2. of the tender specifications, where it is stated that each member of a consortium must fulfil the conditions for participation mentioned in sections 4.1 and 4.2 and provide the required documents listed in the tender specifications under sections 11.1 and 11.2. Therefore, <u>each member of a consortium</u> shall specify his role, qualifications and experience and provide a description of the environmental policy.

Question 14

Annex I of the tender Specifications, page 2, section 2 reads that Envelope nº 1 (Administrative section) shall include 'the evidence and documentation.... under sections 11.2.2 (economic and financial capacity) and 11.2.3 (technical and professional capacity)'.

This same section indicates that Envelope N° 2 - Technical offer shall include the following: "... information requested under sections 7, 8, 11.2.3..."

Could you please confirm in which envelope should the information on technical and professional capacity (section 11.2.3) be included?

The documentation demonstrating fulfilment of the selection criteria on technical and professional capacity, i.e. section 11.2.3, shall only be submitted in Envelope No 1, Administrative section. Please refer as well to answer 20 below.

Question 15

Could you please clarify by when the bid should be submitted in order to meet the requirement specified in the tender specifications?

Answer 15

With reference to paragraph 3 of the letter of invitation to tender, for a tender to be considered admissible when submitted by post or by courier, it should be sent to the Agency by 15.2.2013 at 23:59 CET at the latest. The submission date as evidenced by the postmark or the date of the deposit slip will be considered and not the reception date by the Agency.

Question 16

With reference to section 11.2.3 (i) of the tender specifications (page 11), CVs to be provided: we intend for the purpose of this contract to collaborate with a freelancer. We understand that we can submit his CV to prove our technical capacity, provided that it is explicitly inform in our offer that he is not part of our staff and that we have entered into an agreement with him for this contract. Please confirm whether our understanding is correct.

Answer 16

With reference to Article 148(6) of the rules of application of the financial rules applicable to the general budget of the Union¹, tenderers may rely on the capacities of other entities, regardless of the legal nature of the links which they have with them, for the purpose of demonstrating their technical and professional capacities. Tenderers must in that case prove that they will have at their disposal the resources necessary for performance of the contract, for example by producing an undertaking on the part of those entities to place those resources at their disposal.

Please refer also to sections 4.3 and 11.2.3, first paragraph of the tender specifications, where it is specified that the tenderer shall provide information on any subcontractor envisaged, specifying the names, address, legal status and professional qualifications of the subcontractor.

Question 17

With reference to section 11.2.3 (ii) of the tender specifications (page 11), overview of staff responsible for providing the services: should this table indicate the summarized months for the specific CVs submitted under point (i) or should it summarize the months of all the staff of the company available to provide the services?

¹ Commission Delegated Regulation (EU) No 1268/2012 of 29.10.2012, OJEU L 362 of 31.12.2012

The aim of this selection criterion is to assess whether tenderers have the minimum capacity levels required for the provision of the services in the various areas specified in the tender specifications. The overview to be provided shall therefore cover at least the staff responsible for providing the service whose CVs have been submitted in accordance with point (i).

Question 18

With reference to the last bullet in the table in section 2 of the tender specifications (page 2), does the "date of submission" refer to the departure date of the tender?

Answer 18

With reference to paragraph 3 of the letter of invitation to tender, for a tender to be considered admissible when submitted by post or by courier, it should be sent to the Agency by 15.2.2013 at 23:59 CET at the latest. The submission date as evidenced by the postmark or the date of the deposit slip will be considered and not the reception date by the Agency.

Question 19

In Annex 1, Tender submission form, it is mentioned that the original copy should be unbound. Does this requirement also apply to copies and accompanying document?

Answer 19

The tender shall be submitted in triplicate of which only the complete signed original shall be unbound, i.e. the original forms + supporting documents requested under the administrative section shall be placed unbound in the Envelope No 1; the original technical offer shall be placed unbound in Envelope No 2; and the original financial offer shall be placed unbound in Envelope No 3.

Question 20

Annex I, Tender specifications, page 2, paragraph 2, b, mentions that the technical offer shall include "all information requested under sections 7, 8, 11.2.3 and 11.3.1" whereas Annex 1, Tender submission form, paragraph 3, envelope No 2, mentions that the technical offer shall include "all information requested under sections 6, 7 and 11.3.1". Could you please clarify which statement is correct?

Answer 20

The technical offer shall address all the general obligations of the tenderer / mandatory requirements specified under section 7 and the award criteria on technical merit specified in section 11.3.1. Where applicable, the technical offer shall also include information on subcontracting as specified in section 4.3 of the tender specifications.

Is there a procedure to register our intention to bid?

Answer 21

Tenderer do not need to pre-register their interest in participating in this call for tenders. Offers complying with the formal requirements checked during the opening session will be evaluated in three stages: (1) assessment against the eligibility and exclusion criteria; (2) assessment against the selection criteria (financial and economic, technical and professional capacity); and (3) assessment against the award criteria (technical merit and price).

Question 22

Is it possible to receive an email when new clarifications are issued by the EEA?

Answer 22

As stated in paragraph 8, last bullet point, of the letter of invitation to tender, tenderers are invited to check the EEA external website regularly at http://www.eea.europa.eu/about-us/tenders/eea-ses-12-003-it where any additional information and clarification are made available for download.

Question 23

According to Paragraph 2, (a) and (b) of the Tender specifications, the content of section 11.2.3 has to be in both Envelope No 1 and Envelope No 2. Could you please confirm?

Answer 23

The documentation demonstrating fulfilment of the selection criteria on technical and professional capacity, i.e. section 11.2.3, shall only be submitted in Envelope No 1, Administrative section. Please refer as well to answer 20 above.

Question 24

To which extent are the provided CVs binding? Can a change of proposed personnel take place during the contract?

Answer 24

The aim of the selection criterion specified in section 11.2.3, first bullet, point (i) is to assess whether tenderers have the minimum capacity levels required for performance of the contract. In this respect, tenderers shall bear in mind the provisions of section 12 of the tender specifications where it is stated, on the one hand, that once a framework contract has been signed, the contractor must be able to offer consultants with the required skills and experience to carry out the work requested, and on the other hand, that competence in both selection and award criteria must be maintained throughout the framework contract.

Section 11.2.1 legal capacity, states that subcontractor(s) shall not be required to fill out or provide the legal capacity documents when the services represent less than 20% of the contract. Does this mean that the eligibility restrictions as stated in section 4.1 are not enforced on subcontractors offering services less than 20% of the contract value?

Answer 25

The eligibility requirements specified in section 4.1 of the tender specifications apply to the tenderers, being either a single tenderer or partners in a joint offer, not to the subcontractors.

Pursuant to Articles 147(3) and 148(6) of the rules of application of the financial rules applicable to the general budget of the European Union, tenderers may include in their offer any level of subcontracting in order to demonstrate that they fulfil the selection criteria (i.e. economic and financial, and technical and professional capacity). As contracting authority, the EEA cannot rule out the principle of subcontracting or limit the share of subcontracting during the evaluation of the selection criteria however it could refuse subcontractors by applying the exclusion and selection criteria also to them. For that reason and pursuant to the tender specifications, tenderers are required to specify the role, qualifications and experience of any subcontractor if subcontracting is envisaged, with a view to assess compliance with the selection criteria. The exception foreseen in the second paragraph of section 11.2.1 of the tender specifications as regard subcontracting not exceeding 20% of the contract value, covers only the requirement in relation to the documentation to be provided, i.e. the legal entity form and the supporting documents.

It is assumed for lots 1, 3 and 4 that the consultants are available from 9:00 to 17:00 central European time-zone.

Question 26

Would the restrictions in section 4.1 – Eligibility also apply on the consultants employed by EU companies? Meaning, is it allowed to use consultants with other nationalities than the ones stated in section 4.1 as long as they are employees of EU companies?

Answer 26

Please refer to the first paragraph of sections 4.1 and 4.2 of the tender specifications where it is stated that this call for tenders is open on equal terms to all natural and legal persons or grouping of such persons (consortia) from one of the 32 EEA member countries or from a third country which has a special agreement with the European Union in the field of procurement on the conditions laid down in that agreement. In the event where the tenderer is legal person, e.g. a limited liability company, it shall be established in one of the countries referred to above in order to be eligible for this call for tenders. The nationalities of the representatives and employees of that legal person will have no influence on the eligibility criterion.

In case a temporary association without a given legal form submits a proposal:

- (a) shall the tender submission form (Annex 1) be signed only by the coordinator of the consortium or also by each member of the temporary association?
- (b) shall the technical offer be signed only by the coordinator of the consortium or also by each member of the temporary association?
- (c) shall the financial offer be signed only by the coordinator of the consortium or also by each member of the temporary association?

Answer 27

The tender submission form (a) as well as the technical offer (b) and the financial offer (c) shall only be signed by the coordinator who shall do so on behalf of the other members of the temporary association from whom he would have received a proxy.

Question 28

In section 2 of the tender specifications, the documentation in relation to the technical and professional capacity of the tenderer is quoted both in the administrative section (Envelope 1) and in the section technical offer (Envelope 2). Do you expect a duplication of information in both section, or where do you expect to have the CVs, cross table, contracts description, quality control and customer service and environmental policy description?

Answer 28

The documentation demonstrating fulfilment of the selection criterion on the technical and professional capacity of the tenderer, i.e. information listed under section 11.2.3, human resources including CVs and cross table, past contracts, quality control and customer service, and environmental policy, shall be provided only once in the administrative section to be placed in envelope No 1.

Question 29

With reference to section 11.3.1 of the tender specifications, award criterion No 1, could you please confirm that the total number of pages to be used for the description of the methodological approach must be limited to 4 and no attachments are allowed?

Answer 29

Tenderer are invited indeed to respect the four-page limit specified in the first award criterion on technical merit for each lot for the description of the methodological approach and to limit attachment to what is required in the tender specifications (no additional material). Please bear in mind that your tender should be self-explanatory and easy to understand. Its assessment will be

based on your descriptions, not taking into account any information elsewhere (e.g. websites). It is in your interest to keep your tender concise and well structured.

Question 30

With reference to section 11.3.1 of the tender specifications, award criterion No 2, and answer 5 in clarification No 1, does the four-page limit applies to the description of the single tasks or the total number must not exceed 4 x number of tasks? In other words, is it possible to make use of 2 pages for the description of one task and 6 pages for the description of another one, respecting the 4 pages limit only on average?

Answer 30

With reference to answer 5 in clarification No 1, the four-page limit specified in the second award criterion on technical merit may be exceeded for some of the areas listed per lot, provided that the reply overall does not exceed the page limit for the lot concerned, i.e. 48 pages for lot 1, 20 pages for lot 2, 24 pages for lot 3 and 28 pages for lot 4.

Question 31

Do the CVs to be submitted as evidence of the technical and professional capacity need to be signed?

Answer 31

No.

Question 32

With reference to section 11.2.3 of the tender specifications, technical and professional capacity and section 11.3.1, technical merit:

- (a) will the CVs be taken into account in assigning points for technical merit? In that case, is it possible or required to include the CVs within the technical offer (envelope No 2)?
- (b) Is the cross table taken into account in assigning points for technical merit? In that case, is it required to include the cross table within the envelope of the Technical Offer?
- (c) Is it allowed to mention the staff proposed (sections of cross table/ abstracts of CVs) within the technical offer?

Answer 32

The selection criteria listed under section 11.2 of the tender specifications seek to ensure that only economic operators who fulfil a set of minimum criteria in terms of having past relevant experience in the work areas in question and possessing a level of technical and professional capacity as well as economic and financial capacity are let through to the detailed evaluation under the award criteria set in section 11.3 which aims at assessing the quality of the tender in terms of technical merit and

price. Hence tenderers are requested under the selection criteria to give evidence of their technical and professional capacity in particular through the provision of detailed CVs and an overview in a cross table of the experience of the staff responsible for providing the services, whereas under the award criteria tenderers are requested to demonstrate that their tender offers the best value for money as documented in a short presentation of previous representative reference projects (award criterion No 2). The selection criteria are answered by a simple "yes" or "no", i.e. there is no score or ranking. Either the tenderer has the experience requested in the specific areas and – provided he fulfils the other exclusion and selection criteria – he moves on to the next stage in the evaluation process, i.e. the assessment and ranking against the other tenders, or the tenderer has no such experience and his offer will be rejected at this stage.

The CVs and the overview of experience of the consultants will thus be assessed only once under the selection criteria. As stated in answer 28 above, the information shall be provided in the administrative section of the tender to be placed in envelope No 1.

Question 33

According to section 11.3.2, different weighting factors are used for the four specialists categories expected to be quoted. Later in clarification No 1, question/answer 6, it is stated that lot 2 is 100% intramural and lots 3 and 4 are 100% extramural. That seems to be in contrast with the previous assumption. Therefore could you please clarify whether all the weighting factors still apply or a change must be taken into account?

Answer 33

For the sake of a meaningful comparison of the tenders, tenderers are required to quote prices in accordance with the terms specified in the tender specifications (sections 10 and 11.3.2), namely tenderers shall complete the price quotation attached as annex 5 to the tender specifications and bear in mind that <u>all</u> fields are compulsory and non-compliance will lead to exclusion of the tender from the award process.

Question 34

With reference to section 10 of the tender specifications, prices to be quoted shall be all-inclusive but could you please explain how the flight costs will be compensated? Flight costs will be high if working period in your office will be short like one day. So do you have any plans how you will order working time. Like per 1 day, 5 days or 1 month...

Answer 34

As stated in section 10 of the tender specifications, the price quoted must be all-inclusive, i.e. include all costs involved in the performance of the contract, and no additional expenses incurred in the performance of the services will be reimbursed separately by the EEA. Travel costs shall therefore be included in the daily rate quoted.

Please refer as well to section 8 of the tender specifications where it is specified that for travel to locations other than Copenhagen which may be required on an ad hoc basis, travel and subsistence costs will be paid according to EEA standard rules and rates. The same applies for shorter visits to EEA for consultants otherwise working extramural.

With reference to answer 6 in clarification No 1, owing to the fact that lot 3 would be 100% extramural, could you please clarify whether the financial offer shall still include a price for P1 and P3 or only a price for P2 and P4? In the event where P1 and P3 would still be required, could you please indicate and estimate of the travel (frequency and duration) that may be foreseen.

Answer 35

For the sake of a meaningful comparison of the tenders, tenderers are required to quote prices in accordance with the terms specified in the tender specifications (sections 10 and 11.3.2), namely tenderers shall complete the price quotation attached as annex 5 to the tender specifications and bear in mind that <u>all</u> fields are compulsory and non-compliance will lead to exclusion of the tender from the award process.

Question 36

With reference to section 2 of the tender specifications, administrative section, supporting documents: could you please indicate if original or notarized copies of the supporting documents mentioned in sections 11.2.1, 11.2.2, 11.2.3 are required or if we can supply simple copies (upon the condition that originals or notarized copies will be presented, in the event of being the wining tender and prior to the signing of the framework contracts.

Answer 36

At the stage of submission of the tender it is sufficient to provide copies of the supporting documents requested under section 11.2 (selection criteria) of the tender specifications.

The declaration on exclusion criteria referred to in section 11.1.2 of the tender specifications shall however be submitted in original, duly signed and dated. As provided in the second paragraph of section 11.1.2 of the tender specifications, the tenderer to whom the contract(s) is/are to be awarded will be required, prior to the signature of the contract(s), to provide the evidence specified in the penultimate paragraph of the declaration of honour, in original or in certified true copies.

Question 37

With reference to answer 5 in clarification No 1 regarding the four-page limit for the second award criterion on technical merit for each lot, could you please specify whether the same apply to the first award criterion, i.e. does the four-page limit applies to the entire award criterion or to each of the tasks listed in section 7?

Answer 37

The four-page limit specified in the first award criterion on technical merit for each lot applies to the entire award criterion rather than each of the tasks listed in section 7.

With reference to section II.1.4 of the contract notice, information on framework agreement, it is stated "framework agreement with a single operator". Does this mean that each lot will be awarded to one and only one company?

Answer 38

Please refer to the last paragraph of section 6 of the tender specifications, where it is stated that a framework contract will be awarded for each lot (maximum 1 per lot). If several lots are awarded to the same tenderer, a single framework contract covering those lots will be signed.

Question 39

With reference to section 2 of the tender specifications (page 2) indicating the requirements for the presentation of the tender and in particular the content of each of the three sections, we have noticed that the information required under section 11.2.3 should be included in both envelope No 1 (administrative section) and envelope No 2 (technical offer). Could you please confirm?

Answer 39

The documentation demonstrating fulfilment of the selection criterion on the technical and professional capacity of the tenderer, i.e. information listed under section 11.2.3, human resources including CVs and cross table, past contracts, quality control and customer service, and environmental policy, shall be provided only once in the administrative section to be placed in envelope No 1.

Question 40

With reference to section 11.3.1 of the tender specifications, award criterion No 2 (understanding of objective of the contract) and bearing in mind the page limit as clarified by answer 5 in clarification No 1, would it be possible to include in the tender an introduction to the section on award criterion No 2 in which we would list and describe all relevant projects and later on only refer to them when we are addressing each sub-section (2.1, 2.2, 2.3, etc...)?

Answer 40

Please bear in mind that your tender should be self-explanatory and easy to understand. Its assessment will be based on your descriptions, not taking into account any information elsewhere (e.g. websites). It is in your interest to keep your tender concise and well structured; in this respect, tenderers are free to choose the presentation which they consider best and it is recommended to indicate clear references.

Question 41

With reference section 11.2.3, first bullet, point (ii) of the tender specifications, could you please clarify how the cross table shall be structured; shall it be by reference to the tasks listed in section 7 or the areas of knowledge specified in the table page 11?

As stated in the second paragraph of answer 1 in clarification No 1, tenderers are required to provide information on the qualifications and experience of their consultants responsible for providing the services for each of the tasks listed per lot <u>as specified in the table on page 11</u> (i.e. areas of knowledge). The information shall be provided in the form of a cross table and not full CV.

Question 42

In the event of being awarded the framework contract, could you please indicate if the individual orders that will be drawn up to provide the work will be based on (a) a time and materials format, or (b) a fixed price (closed scope/closed time format)?

Answer 42

The order forms that will be issued to implement the framework contract will specify the tasks to be undertaken and deliverables to be provided on the basis of a fixed price for consultancy in accordance with the daily rates quoted in the offer, as specified under section 10 of the tender specifications.

Question 43

With regard to lot 1 – Advanced server based GIS and geospatial data handling, could you please specify the current technical GIS architecture and infrastructure, and identify the data layers that EEA manages?

Answer 43

Please refer to sections 6 and 11.3.1.1, first award criterion, of the tender specifications. EEA's entire GIS infrastructure is based on Microsoft Windows servers. EEA mainly uses file geo databases for most of its web services except for those that demand near real time or multi-user read/write access. For SDE databases, EEA uses Microsoft SQL server and these datasets go from a couple of gigabytes to up to one terabyte. Content produced for EEA is all hosted at EEA's infrastructure or EEA cloud implementations. Publishing of content can be done externally by consultants and/or by European Topic Centres tightly connected to EEA.

For a more detailed understanding of the data layers managed by EEA, please visit http://discomap.eea.europa.eu/arcgis/rest/services or EEA's catalogue http://sdi.eea.europa.eu/ata-and-maps.

Question 44

With reference to section 11.3.1 of the tender specifications, first award criterion on technical merit, could you please clarify, (a) whether the entire criterion shall be four-page long or could it be 44 pages long, i.e. 11 activities listed in section 7×4 pages? and (b) what evidence shall be provided to demonstrate the ability to work with similar infrastructural setups as EEA.

- (a) The Four-page limit specified in the first award criterion on technical merit for each lot applies to the entire award criterion rather than each of the tasks listed in section 7, owing to the fact that the list in section 7 covers the main areas of expertise required but is not exhaustive.
- (b) The ability to work with similar infrastructural setups as EEA may be demonstrated through representative reference projects, staff certifications, proven track record of knowledge in relevant software, and/or a combination of all these elements.