## ANNEX 5 to the Tender Specifications

## PRICE QUOTATION

* Price shall be all-inclusive (i.e. include all relevant costs and all expenditure (e.g. management and administrative costs, etc…))
* Price must be quoted in EUR exclusive of VAT

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| Description of the service required | | Unit | Price (EUR) | Weighting factor |
| P1 | Delivery of training  *(inclusive of all materials and hand-outs)* | Daily rate |  | 30% |
| P2 | Training consultancy, including learning needs analysis, customisation of training and customisation of training materials  *(inclusive of all consultancy costs and production of customised training materials)* | Daily rate |  | 10% |
| P3 | Delivery of assessment of managers  *(inclusive all materials and hand-outs and development of a competency profile and reporting)* | Per assessment |  | 20% |
| P4 | Individual (1:1) coaching programmes  *(inclusive of all materials, hand-outs and reports)* | 8 hours coaching programme |  | 30% |
| P5 | Team-coaching  *(inclusive of all materials, hand-outs and reports)* | Daily rate |  | 5% |
| P6 | Coaching on a remote basis, using video and teleconference tools (or similar alternatives)  *(inclusive of all materials, hand-outs and reports)* | 8 hours coaching programmes |  | 5% |

***All fields are compulsory, non-compliance will lead to exclusion***.